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Company Profile

RISA was created in 1986 as an import/export company for luxury goods 'Made in Italy' to join a small group of service companies in operation since 1929 specialized in international business and trade.

RISA is structured to work primarily with SMEs, (the cornerstone of the Italian economy and its excellence) who are known to provide very advanced technologies and very high quality with the advantage of usually being more flexible to clients needs.

RISA is strategically located in Milan Italy, (one of the fashion and design capitals of the world) in order to be able to effectively and efficiently service its clients by having ease of access to both the trend setting market and the manufacturers of the 'goods' .

RISA, with dedication and perseverance, over the years has become a renown supplier of 'Made in Italy ' goods in the far east, is growing its presence in Oceania and has a developed network to successfully assist clients develop their own markets.

Services offered:

RISA, can assist the client throughout the complete business development process:

Services offered:

- Market research and competitive analysis
- Product and manufacturer research and selection
- Design concept and material research and selection
- Buying office services
- Client/Supplier relationship management
- Logistics and administrative services
- Research & sourcing of specialized technical personelle

Areas of expertise:

- Branded and private label fashion
- Consumer & Luxury Goods
- Interior Design
- Furniture & Home Decor
- Textiles & Materials
- Industrial Equipment



Clothing and Accessories – Product Creation and Personalization

RISA can organise and coordinate the manufacture of “private labels” and/or customized apparel collections :

Design Services

- Style and design consultancy and advice
- Selection of craftsmen and production facilities
- Quality inspections during the various stages of the production
- Final inspections before shipping

Materials

- assist in the selection and purchasing of the materials:
 - raw yarn, fabrics for clothing, leathers
 - accessories: buttons, buckles, rhinestones, zips

Clothing and Accessories – Finished Branded Products

RISA can assist in:

- Research of specific products requested by the client
- Provide the client with a selection of products based on given specifications
- Coordination of visits to showrooms and fairs
- Coordination of purchasing, storing and shipping of the products according to the client's requirements

Interior Design Solutions & Home Decor

Risa can assist from design to assembly for apartments, residence complexes and hotels:

- source and coordinate with selected Italian craftsmen and manufacturing facilities not accessible from abroad the production of tailor made solutions
- follow all the necessary customizations necessary to obtain unique and exclusive solutions of the highest quality
- source individual pieces of furniture and other ornamental components on the basis of the technical specifications, aesthetics desires and care for the environment
- manage the delivery and assembly on site

Consumer and Luxury Goods

RISA can assist in:

- Research of specific products requested by the client
- Provide the client with a selection of products/goods based on given specifications
- Coordination of visits to showrooms and fairs
- Coordination of purchasing, storing and shipping of the products according to the client's requirements

Textiles & Material

Risa can assist in the:

- Research of specific textiles and materials requested by the client
- Provide samples of textiles/materials based on given specifications
- Coordination of visits to showrooms and fairs and manufacturing facilities
- Coordination of purchasing, storing and shipping of the products according to the client's requirements

Logistics Services

From supplier to customer

Risa can coordinate:

- domestic shipping from the factory to the export customs warehouse
- international shipping by sea cargo or airfreight from Italy to the foreign country of destination
- customs clearance at destination and local delivery.

Additional on demand services

Risa on demand supplies the following additional services:

- Selection of forwarders
- Negotiation of the terms and conditions of the shipping contract:
 - Price, delivery times and and possible groupage services .
- Provision of completed necessary shipping and customs documentation
- Evaluation of the appropriateness of the packaging of the merchandise
- Supervision of final inspections of the merchandise before shipping

Specialized equipment & personnel

Want to export the 'Made in Italy' know how....

One time Services

RISA can assist in:

- the purchasing of new and refurbished industrial equipment
- the installation and assembly of complete production facilities.

Turn-key solution services

RISA can provide:

- the machinery
- the technical assistance for proper installation and ongoing support
- specialised personnel for start-up and long-term operations

Areas of expertise:

- textile machinery and equipment;
- leather and shoe manufacturing machinery and equipment
- stone cutting and polishing machinery and equipment
- glass making machinery and equipment.

Business Consulting Services

With three decades of experience in assisting customers purchasing “Made in Italy” in a variety of different classes of products Risa can effectively assist its customers in:

- Market and product competitive research
- Selection of suppliers and manufactures
- Selection of materials and designs
- Assistance in negotiating purchases and terms and conditions of delivery and payment
- Control and administration of the orders placed with the suppliers until shipment of the products
- Provision and filing of the required documentation for shipping and custom clearance

Assistance in Opening an Office in Italy

Risa Trading on demand will assist foreign clients in establishing and office in Italy to operate within the EU, providing mail, secretarial and administrative service

Team:

Mr. FEDERICO BRUNO – Founder and President

Mr. LUIGI BRUNO –Director

Ms. ANNA COLLEONI –Director

Ms. MARINA MASCHI - Accounting Administrator

Ms. CRISTINA CARRIERI – Logistics Administrator



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